

An aerial photograph of a city, likely Madison, Wisconsin, is shown in a monochromatic red color. A large, white, stylized arrow is superimposed on the left side of the image, pointing towards the right. The text 'ADMINISTRATIVE TRANSFORMATION PROGRAM' is written in large, bold, white capital letters across the center of the image, partially overlapping the arrow and the city background.

# **ADMINISTRATIVE TRANSFORMATION PROGRAM**

**UW-Madison Ambassadors Meeting | July 15, 2020**

# AGENDA



**Welcome**



**ATP &  
Related Project  
Updates**



**Micro-  
Learning**



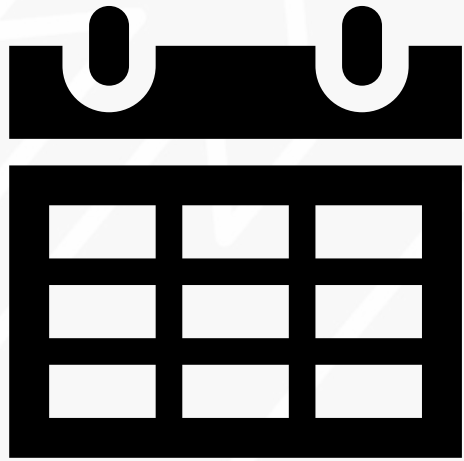
**Guest  
Speaker**



**Questions +  
Feedback**

# Upcoming Meetings

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Next Madison Ambassador  
Meeting  
August 19, 2020

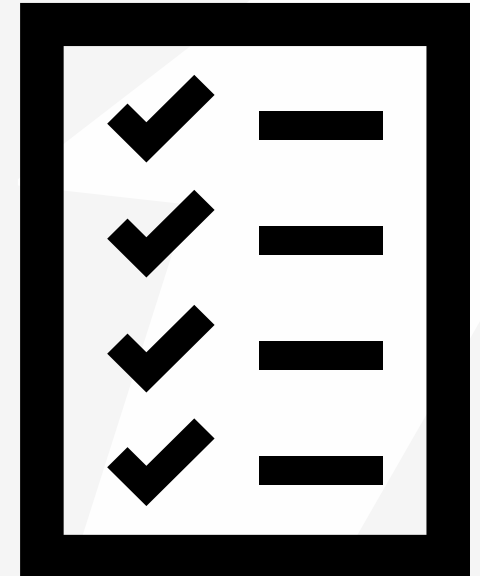


ATP Change Strategy Update  
Nicole Anspach, Engagement Lead

# ATP Update - Key Takeaways

## Program-Level Updates

- **Preparation for October Board of Regents meeting**
  - Change Strategy Team readying a communications plan to engage state legislature
- **Procurement**
  - ERP software selection activities still on hold
  - Software-agnostic systems implementation (SI) vendor reference calls scheduled
    - Selected vendor will be scoped for remainder of Preplanning (through December 2020)
  - Finalized quality assurance (QA) vendor statement of work for P2P and ATP
    - Onboarding this week
- **ERP Future State**
  - Conducted informational call with Ohio State University last week on future-state team composition



# ATP Update - Key Takeaways

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## Workstream Updates

- **Benefits Realization:** Continuing discussions on framework documentation
- **Data and Reporting:** Meeting with functional leads to refine the inventory and data element gathering process
- **Finance:** Developing a financial reporting workbook that highlights accrual accounting impacts for various funding sources
- **HR and Policy:** Working through mapping of hiring policy, and meeting with stakeholders for background and support on policy work
- **IT:** Continuing cleanup and review of ancillary systems inventory, and meeting with stakeholders for input
- **RAMP:** Wrapping up initial scoring for software vendors and preparing for demos

# P2P Automation Project Update

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- The first Design and Configuration session took place on 7/7
- 8,000+ stakeholders will receive project updates by email on a monthly basis
- Chief Financial Officers (CFOs) and Financial Leaders for each school, college and division have been requested to identify a P2P Transformation Partner to engage with as the project moves through design, configuration, testing, training and launch in April 2021
- A Learning and Development Co-Lead for UW-Madison was added to the team
- 873 staff have taken the Use and Satisfaction survey to date
- The quality assurance (QA) vendor will be onboarded this week. They will be providing project status reports to executive sponsors on a regular basis



# Micro-Learning

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**Theresa Kim**

**Personal Resiliency**



# Personal Resiliency



Learning and  
Talent Development  
OFFICE OF HUMAN RESOURCES  
UNIVERSITY OF WISCONSIN-MADISON

Working with you to create a  
healthy, inclusive, engaging work environment

Theresa Kim  
Program Manager Fully Prepared to Lead  
[theresa.kim@wisc.edu](mailto:theresa.kim@wisc.edu)













# Resiliency Variables

- Self-Awareness
- Self-Regulation
- Optimism
- Mental Agility
- Self-Efficacy
- Connection





# Resiliency Variables

- **Self-Awareness**
- Self-Regulation
- Optimism
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- Self-Efficacy
- Connection





# Cortisol Wave





# Resiliency Variables

- Self-Awareness
- **Self-Regulation**
- Optimism
- Mental Agility
- Self-Efficacy
- Connection



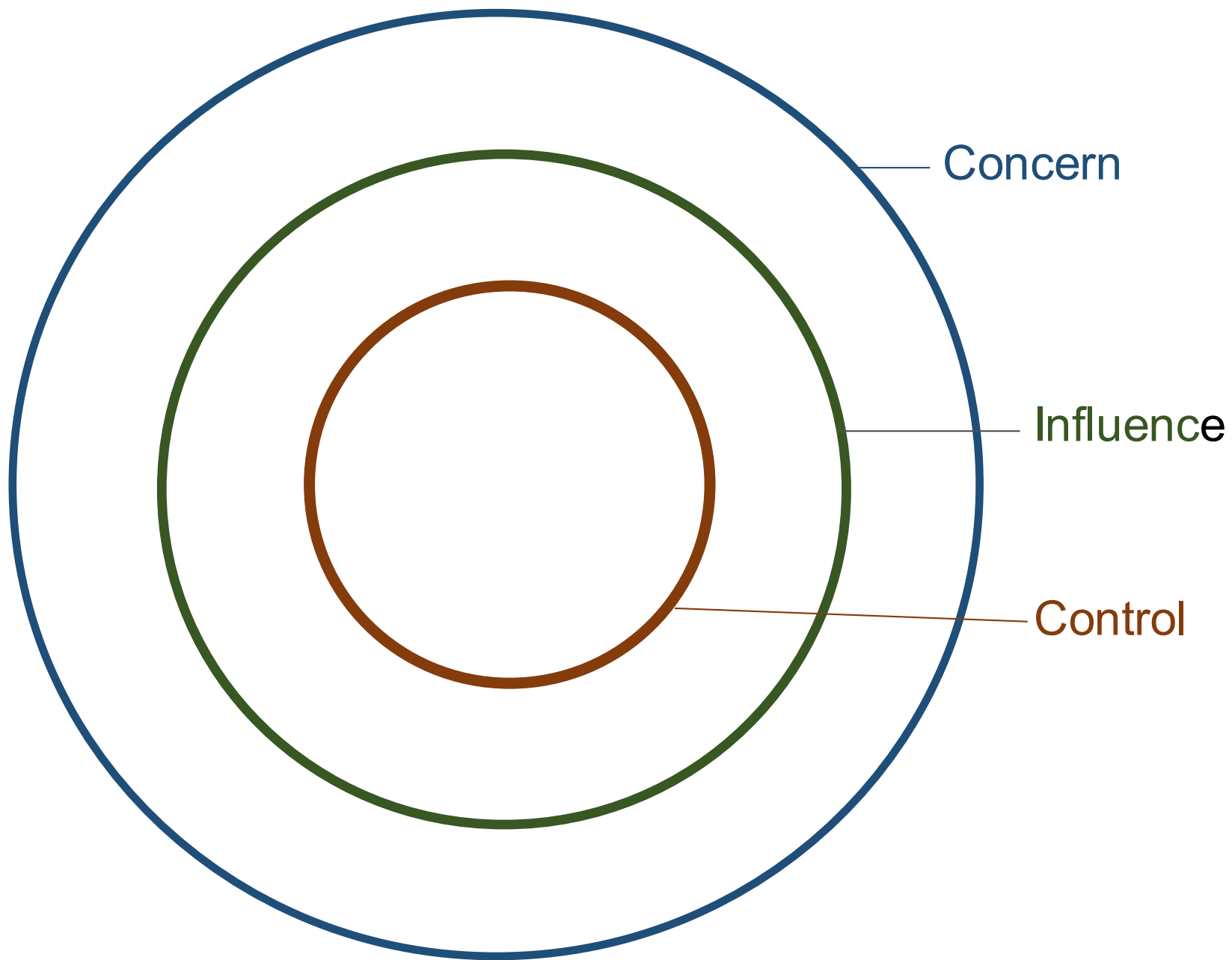




# Resiliency Variables

- Self-Awareness
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- **Optimism**
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# Resiliency Variables

- Self-Awareness
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- **Mental Agility**
- Self-Efficacy
- Connection

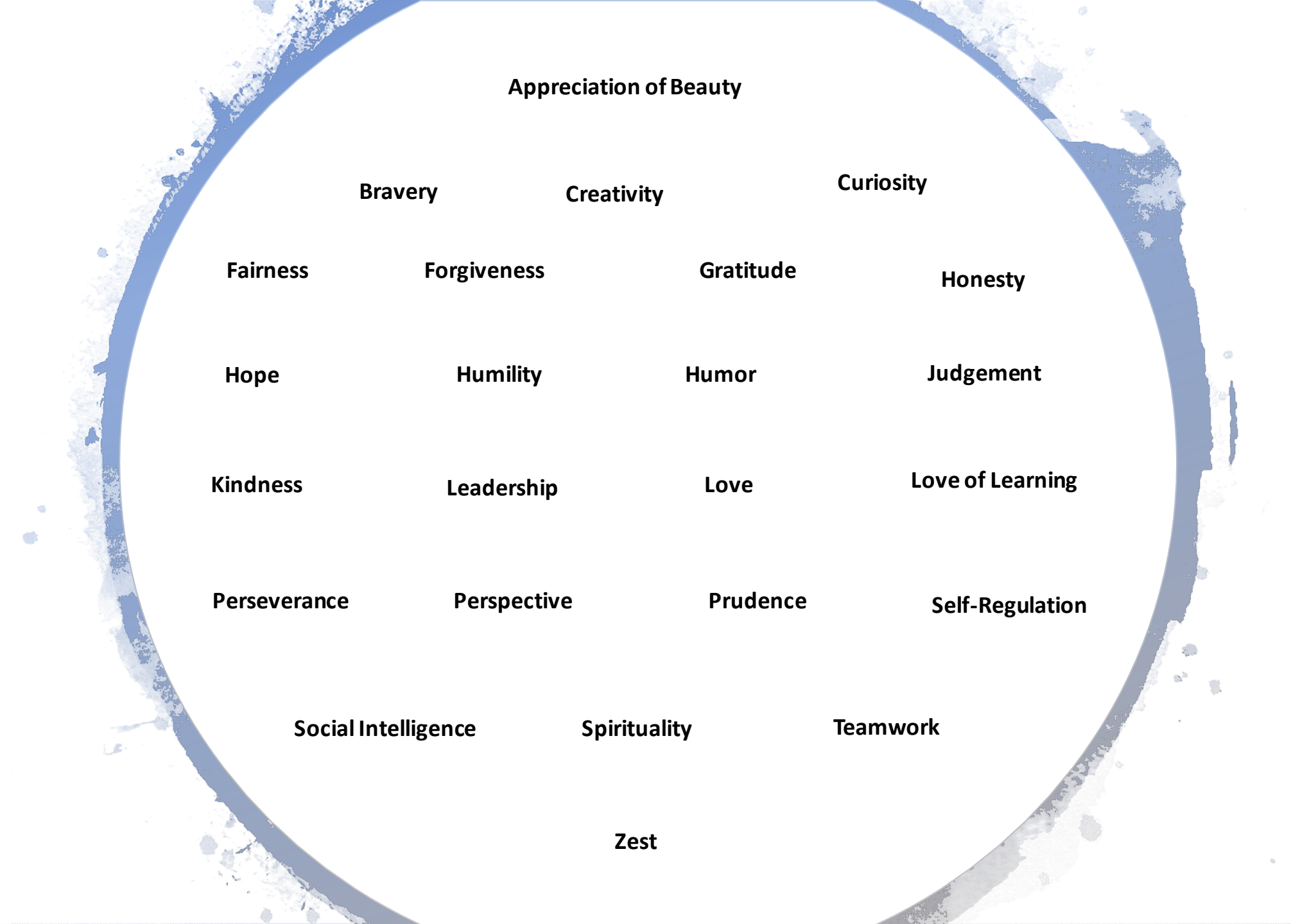


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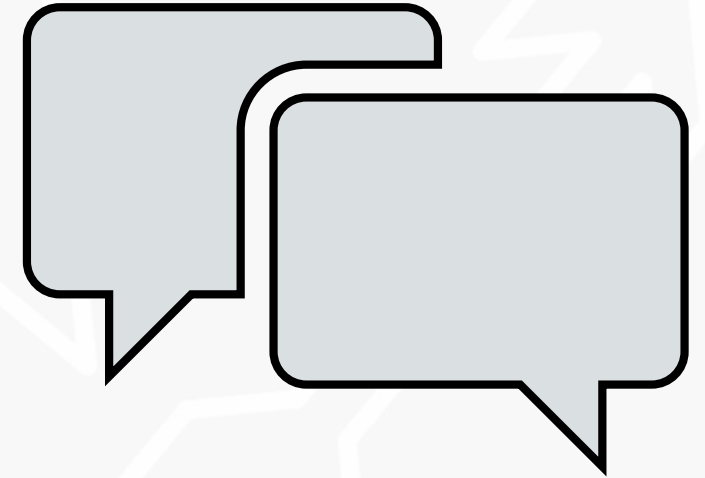


# Guest Speaker

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**Pat Toner**

**ATP Change Strategy Communications & Marketing Lead**

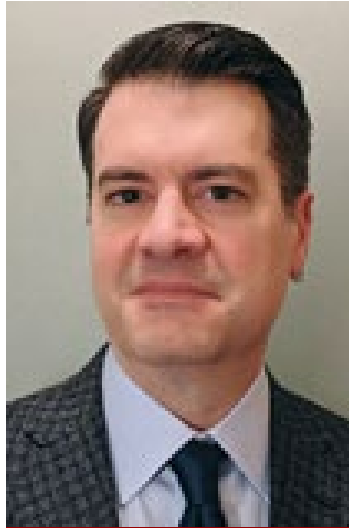




# Communications & Marketing



# Communications & Marketing Team



**James Leaver**  
Marketing Operations  
Manager



**Kuhelika Ghosh**  
Student Comms.  
Assistant



**Pat Toner**  
Communications &  
Marketing Lead



**Sarah Probst**  
Creative Director/  
Content Manager

# Topics

## **1. Communications Strategy**

- Objectives
- Principles
- Timeline
- Messaging
- Voice/Tone
- Audiences
- Leadership
- Listening

## **2. Communications Plan**

## **3. Bringing it Together**





# Communications Objectives

***Support the positive adoption and implementation of a new enterprise resources planning system at all University of Wisconsin campuses***

- **Establish and create awareness of ATP brand!**
- **Inspire excitement** about future state and the **benefits of our work**
- **Build engagement and trust**
- **Lay groundwork** for culture change
- **Establish expectations** about when we will deliver **meaningful change** and how we communicate updates

# Communications Principles

- Think, act and speak UW System-wide
- Meet people where they are at
- Develop, deliver and promote high-touch, two-way communications
- Use a consistent voice to share consumable information
- Leverage existing communications channels
- Prioritize local, in-person or “live” communication exchanges
- Support grass roots level inputs and outputs



# Timeline

## Madison/UWSA

Establish and  
Announce

Engage and  
Reinforce

Commit and Celebrate

2019-2020

2021-2022

2023-2024

2025-Beyond

Establish and  
Announce

Engage and Reinforce

Commit and Celebrate

## Comprehensives

# Messaging: *Strategy*

## **Campaign approach**

- Organized action plan aimed at achieving goals
- Recognizable ATP brand and theme

## **Dynamic and engaging website**

- Targeted at users and leaders
- Single source of truth for latest information

## **In Person/Remote: Ambassador Change Champions; Manager/staff interaction**

- Preferred method of receiving information
- Ideal for two-way communications AND conversations
- Provides opportunities for involvement and solution ownership
- Builds trust and engagement



# Messaging: *Types*

## High 1:1

- Conversations
- Focused, small group meetings

## Medium *1:Some*

- Larger group meetings
- Presentations

## Low *1:Many*

- Emails
- Newsletters
- Website
- Video

# Messaging: *Voice and Tone*

## *Who is ATP?*



### **Voice: *Who we are***

Describes our personality.  
Consistent and unchanging.

- **Approachable**
- **Future-focused**
- **Evocative**



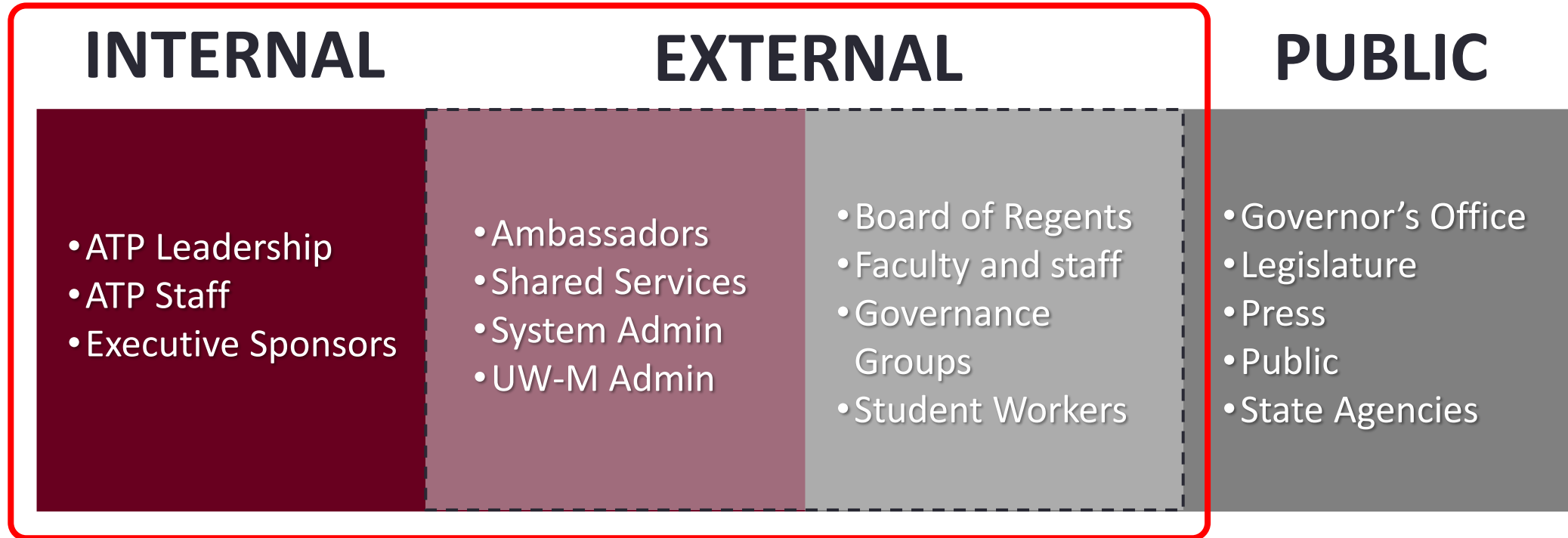
### **Tone: *How we speak***

Adjusted based on message.

- **Email/Newsletters:** Optimistic, gratitude
- **Web content:** Persuasive, inspirational
- **News posts:** Straightforward with quotes



# Audiences



# Audience Groups

## SENIOR LEVEL LEADERS

- Board of Regents
- Executive Sponsors
- Governance Groups

- ✓ Need to buy into AND commit to leading the change
- ✓ *Concerned with impacts to institutional goals and priorities*

## MID-LEVEL LEADERS, CHANGE CHAMPIONS

- Ambassadors
- ATP Leaders/Staff
- Shared Services
- System Admin
- UW-M Admin

- ✓ Need to buy into the change because they will be involved in implementation
- ✓ *Concerned with how the change will affect their team's practices, performance, or morale*

## END USERS

- Faculty
- Staff
- Student Workers

- ✓ Buy-in crucial to support smooth and swift change adoption through positive word-of-mouth
- ✓ *Concerned with how the change will affect them day-to-day*



# Communication Channels

## *Leverage existing communications channels*

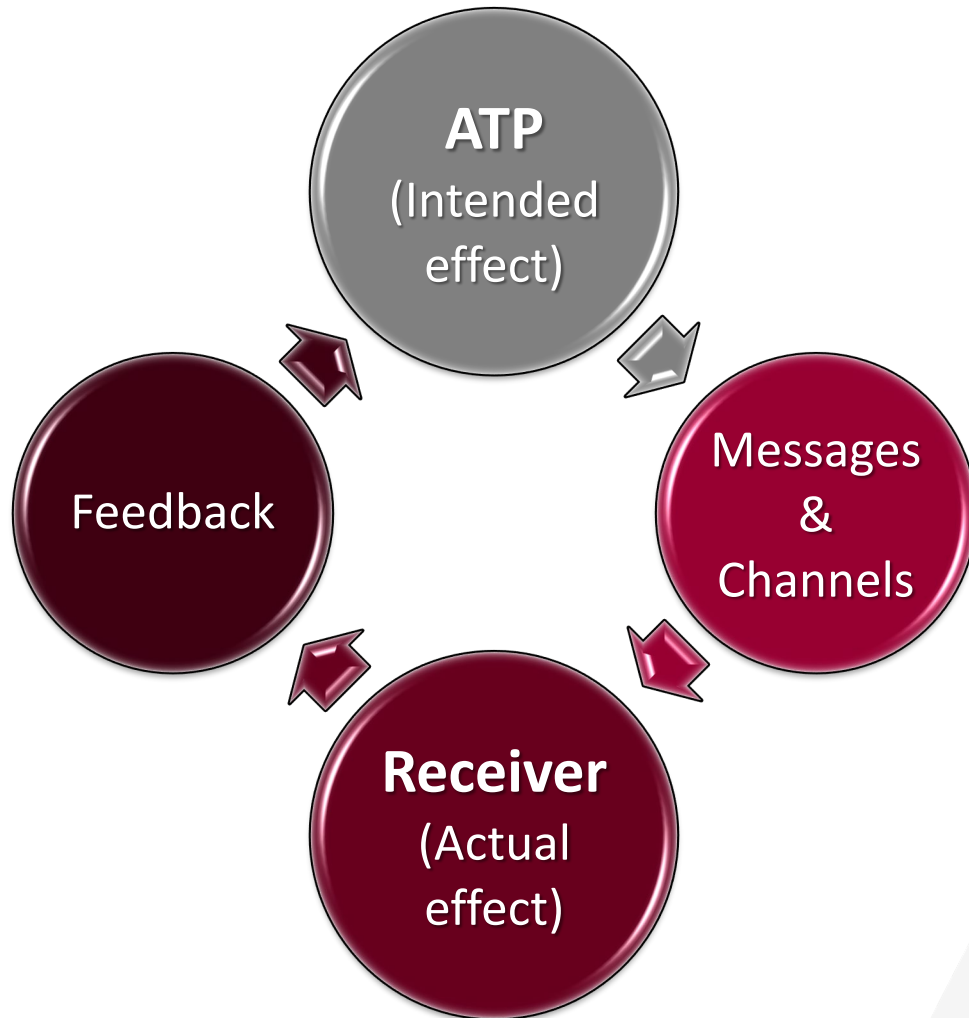
ATP Website	Email	Face-to-Face / Remote
<ul style="list-style-type: none"><li>• Articles<ul style="list-style-type: none"><li>• Program updates</li><li>• Success Stories</li></ul></li><li>• Dedicated content<ul style="list-style-type: none"><li>• Ambassadors</li><li>• End users</li><li>• Leaders (Toolkit)</li></ul></li><li>• Important dates</li><li>• Infographics</li><li>• Recruiting content</li><li>• Strategic area content</li><li>• Timelines</li><li>• Training content</li><li>• Videos: Recorded and whiteboard</li></ul>	<ul style="list-style-type: none"><li>• ATP-owned emails<ul style="list-style-type: none"><li>• Ambassadors newsletter</li><li>• General ATP emails</li></ul></li><li>• Existing email channels<ul style="list-style-type: none"><li>• Departmental and school newsletters</li><li>• Updates sent from UW-M and System level leaders</li></ul></li></ul>	<ul style="list-style-type: none"><li>• Ambassador meetings</li><li>• Board of Regents meetings</li><li>• Department, division, unit meetings</li><li>• Executive Sponsor meetings, updates</li><li>• Governance meetings</li><li>• Quarterly ATP update presentations</li><li>• Special events</li><li>• Training</li></ul>

# Leadership Engagement

- Manager led sessions reinforced with multimedia comms
- Help manage change resistance in real time
- Easy-to-use, relatable information that can be localized
- Standardized to ensure consistency
- Promote two-way communications
- Steady pace that builds momentum, enthusiasm



# Listening



- Ambassador and leader feedback
- Conversations “How are we doing?”
- Flash polls in emails, articles and newsletters
- Meeting agenda-items, etc.
- Online feedback form
- Targeted surveys to audiences
- Website analytics

# Communications Plan

## Establish and Announce

### *All Internal and External Audiences*

- **Announce ATP, goals and future vision** to all audiences
- **Develop** communications assets (website, mission, vision, etc.)
- **Create consensus** around the campaign theme
- Develop messaging that will be **shared** with audiences

### *Ambassadors, Mid-Level and Senior Level Leaders*

- **Build a common understanding** of ATP's goals, future vision, communications strategy, and the **desired culture change**
- **Create expectations and accountability** for team-based communications
- **Build** Ambassador program and **establish** leadership connections
- **Develop and share messaging and tools** with Ambassadors and leaders

## Engage and Reinforce

### *All Internal and External Audiences*

- **Share ATP's goals and future vision** with audiences
- **Drive audience engagement** through regular communications
- Provide ongoing **training availability** communications
- **Leverage ambassadors and leaders** to foster two-way communications
- **Provide support** to ambassadors and leaders as necessary
- **Training opportunities** for end users

## Commit and Celebrate

### *All Internal and External Audiences*

- Implementation **progress updates**
- **Training opportunities** for end users
- **Success stories:** Steady stream of updates on how we are making progress towards established goals

### *Public, Government*

Develop **targeted communications** to educate public and governmental audiences



# Communications Plan: *Establish and Announce*

Audiences	Objectives	Messaging	Channels	Timing	Tactics
<ul style="list-style-type: none"> <li>• Faculty</li> <li>• Staff</li> <li>• Student Workers</li> </ul>	<ul style="list-style-type: none"> <li>• Announce ATP, goals and vision</li> <li>• Answer foundational questions</li> </ul>	<ul style="list-style-type: none"> <li>• Who/what is ATP</li> <li>• What ATP is trying to do</li> <li>• How this affects you</li> <li>• ATP benefits!</li> <li>• This is the timeline</li> </ul>	<ul style="list-style-type: none"> <li>• ATP website</li> <li>• Email: From Admin</li> <li>• Email: Existing school, dept. emails</li> <li>• Verbally by leaders</li> </ul>	<ul style="list-style-type: none"> <li>• Start of Phase 1 - throughout duration</li> <li>• No more than quarterly</li> </ul>	<ul style="list-style-type: none"> <li>• Web content</li> <li>• Quarterly Updates</li> <li>• Video</li> </ul>
<ul style="list-style-type: none"> <li>• Ambassadors</li> <li>• ATP Leaders/Staff</li> <li>• Shared Services</li> <li>• System Admin Leaders</li> <li>• UW-M Admin Leaders</li> </ul>	<ul style="list-style-type: none"> <li>• Announce ATP, goals and vision</li> <li>• Build Ambassador program</li> <li>• Build understanding of comms strategy and desired culture change</li> <li>• Establish leadership connections</li> </ul>	<ul style="list-style-type: none"> <li>• How this project will be executed</li> <li>• This is the timeline</li> <li>• These are the expectations for your participation</li> <li>• How your involvement will contribute</li> <li>• How this project helps support our mission</li> <li>• Tell us what you're hearing from our end users</li> </ul>	<ul style="list-style-type: none"> <li>• ATP Website</li> <li>• In-person meetings</li> <li>• Webex meetings</li> <li>• Video</li> </ul>	Weekly, Bi-Weekly, Monthly, As needed	<ul style="list-style-type: none"> <li>• Agenda items</li> <li>• Email</li> <li>• Presentations</li> <li>• Quarterly Updates</li> <li>• Toolkit               <ul style="list-style-type: none"> <li>• Graphics</li> <li>• Talking Points</li> <li>• Presentations</li> <li>• Videos</li> <li>• Web highlights</li> </ul> </li> </ul>
<ul style="list-style-type: none"> <li>• Board of Regents</li> <li>• Executive Sponsors</li> <li>• Governance groups</li> </ul>	<ul style="list-style-type: none"> <li>• Share the plan, goals, vision for culture/operational change</li> <li>• Gain approval for project</li> <li>• Status and issues</li> </ul>	<ul style="list-style-type: none"> <li>• Why you should make this project one of our priorities</li> <li>• Why you should support it</li> <li>• Impacts on our system</li> <li>• These are the risks</li> <li>• These are expectations for your support</li> </ul>	<ul style="list-style-type: none"> <li>• Email</li> <li>• In-person meetings</li> <li>• Webex meetings</li> </ul>	Weekly, Bi-Weekly, Monthly, As needed	<ul style="list-style-type: none"> <li>• Agenda items</li> <li>• Email</li> <li>• Monthly status reports</li> <li>• Presentations</li> <li>• Quarterly Updates</li> </ul>

# Communications Plan: *Engage and Reinforce*

Audiences	Objectives	Messaging	Channels	Timing	Tactics
<ul style="list-style-type: none"> <li>• <b>Faculty</b></li> <li>• <b>Staff</b></li> <li>• <b>Student Workers</b></li> </ul>	<ul style="list-style-type: none"> <li>• Continue to share ATP's goals and future vision</li> <li>• Drive engagement through regular communications</li> <li>• Training opportunities</li> </ul>	<ul style="list-style-type: none"> <li>• How this affects you</li> <li>• ATP benefits!</li> <li>• Updated timelines</li> <li>• Training is now/soon available</li> </ul>	<ul style="list-style-type: none"> <li>• ATP website</li> <li>• Email: From Admin</li> <li>• Email: Existing school, dept. emails</li> <li>• Verbally by leaders</li> </ul>	<ul style="list-style-type: none"> <li>• As needed</li> <li>• Quarterly unless announcing changes</li> </ul>	<ul style="list-style-type: none"> <li>• Quarterly Updates</li> <li>• Web content</li> <li>• Video</li> </ul>
<ul style="list-style-type: none"> <li>• <b>Ambassadors</b></li> <li>• <b>ATP Leaders/Staff</b></li> <li>• <b>Shared Services</b></li> <li>• <b>System Admin Leaders</b></li> <li>• <b>UW-M Admin Leaders</b></li> </ul>	<ul style="list-style-type: none"> <li>• Continue to share ATP's goals and future vision</li> <li>• Drive engagement through regular communications</li> <li>• Training opportunities</li> <li>• Leverage ambassadors and leaders to foster two-way communications</li> <li>• Provide support to ambassadors and leaders as necessary</li> </ul>	<ul style="list-style-type: none"> <li>• Enhanced goals and vision comms</li> <li>• Tell us what you're hearing from our end users</li> <li>• Here's some updated comms tools for you to use</li> </ul>	<ul style="list-style-type: none"> <li>• ATP Website</li> <li>• In-person meetings</li> <li>• Webex meetings</li> <li>• Video</li> </ul>	Weekly, Bi-Weekly, Monthly, as needed	<ul style="list-style-type: none"> <li>• Agenda items</li> <li>• Email</li> <li>• Presentations</li> <li>• Quarterly Updates</li> <li>• Toolkit                             <ul style="list-style-type: none"> <li>• Graphics</li> <li>• Talking Points</li> <li>• Presentations</li> <li>• Videos</li> <li>• Web highlights</li> </ul> </li> </ul>
<ul style="list-style-type: none"> <li>• <b>Board of Regents</b></li> <li>• <b>Executive Sponsors</b></li> <li>• <b>Governance Councils</b></li> </ul>	<ul style="list-style-type: none"> <li>• Progress updates</li> <li>• Issues and impacts</li> <li>• Costs, budget updates</li> </ul>	<ul style="list-style-type: none"> <li>• Things are progressing smoothly...</li> <li>• Costs are under control</li> <li>• We are seeing positive impacts</li> <li>• Training is going well</li> </ul>	<ul style="list-style-type: none"> <li>• Email</li> <li>• In-person meetings</li> <li>• Webex meetings</li> </ul>	Weekly, Bi-Weekly, Monthly, as needed	<ul style="list-style-type: none"> <li>• Agenda items</li> <li>• Email</li> <li>• Monthly status reports</li> <li>• Presentations</li> <li>• Quarterly Updates</li> </ul>

# Communications Plan: *Commit and Celebrate*

Audiences	Objectives	Messaging	Channels	Timing	Tactics
<ul style="list-style-type: none"> <li>• <b>Faculty</b></li> <li>• <b>Staff</b></li> <li>• <b>Student Workers</b></li> </ul>	<ul style="list-style-type: none"> <li>• Progress updates</li> <li>• Countdown to implementation</li> <li>• Share success stories</li> <li>• Ongoing training opportunities</li> </ul>	<ul style="list-style-type: none"> <li>• Implementation has begun</li> <li>• Good things are happening</li> <li>• Here's how you can learn the new system: training!</li> </ul>	<ul style="list-style-type: none"> <li>• ATP website</li> <li>• Email: From Admin</li> <li>• Email: Existing school, dept. emails</li> <li>• Verbally by leaders</li> </ul>	<ul style="list-style-type: none"> <li>• As needed</li> <li>• Monthly</li> </ul>	<ul style="list-style-type: none"> <li>• Web stories</li> <li>• Video stories</li> <li>• Timelines</li> </ul>
<ul style="list-style-type: none"> <li>• <b>Ambassadors</b></li> <li>• <b>ATP Leaders/Staff</b></li> <li>• <b>Shared Services</b></li> <li>• <b>System Admin Leaders</b></li> <li>• <b>UW-M Admin Leaders</b></li> </ul>	<ul style="list-style-type: none"> <li>• Success stories</li> <li>• Training opportunities</li> <li>• Progress updates</li> <li>• Staff communications tools</li> </ul>	<ul style="list-style-type: none"> <li>• Implementation has begun</li> <li>• Good things are happening</li> <li>• Here's how you can learn the new system</li> <li>• Tell us what you're hearing from our end users</li> <li>• Here's some new comms tools for you to use</li> </ul>	<ul style="list-style-type: none"> <li>• ATP Website</li> <li>• In-person meetings</li> <li>• Webex meetings</li> </ul>	Weekly, Bi-Weekly, Monthly, as needed	<ul style="list-style-type: none"> <li>• Agenda items</li> <li>• Email</li> <li>• Presentations</li> <li>• Toolkit               <ul style="list-style-type: none"> <li>• Graphics</li> <li>• Talking Points</li> <li>• Presentations</li> <li>• Videos</li> <li>• Web highlights</li> </ul> </li> </ul>
<ul style="list-style-type: none"> <li>• <b>Board of Regents</b></li> <li>• <b>Executive Sponsors</b></li> <li>• <b>Governance Councils</b></li> </ul>	<ul style="list-style-type: none"> <li>• Success stories</li> <li>• Progress updates</li> <li>• Costs, budget updates</li> <li>• Delays or issues</li> </ul>	<ul style="list-style-type: none"> <li>• Implementation has begun</li> <li>• Good things are happening</li> <li>• Potential challenges</li> </ul>	<ul style="list-style-type: none"> <li>• Email</li> <li>• In-person meetings</li> <li>• Webex meetings</li> </ul>	Weekly, Bi-Weekly, Monthly, as needed	<ul style="list-style-type: none"> <li>• Status reports</li> <li>• Agenda items</li> <li>• Email</li> <li>• Presentations</li> </ul>



# Communications Deliverables

Deliverable	Audience	Due Date
Change Strategy Intake tool	Functional and Strategy Leads	June
Website: Enhanced presence <ul style="list-style-type: none"> <li>• Accrual Accounting, Ancillary Systems, HR, L&amp;D, P2P, RAMP content</li> <li>• Events calendar</li> <li>• Message/tone/voice updated</li> <li>• Page reorganization</li> <li>• Training content</li> <li>• Updated ATP-branded colors and font</li> <li>• Videos (Updates, whiteboard)</li> </ul>	ATP, Ambassadors, End users, Board of Regents, Public, Media	June and ongoing
Website: Leader's toolkit <ul style="list-style-type: none"> <li>• ATP base PPT w/ speaker notes</li> <li>• ATP flier</li> <li>• Checklist and talking points</li> <li>• FAQs</li> <li>• Infographics</li> <li>• Timelines</li> <li>• Video links</li> </ul>	UW leaders, presenters	July and ongoing

# Bringing it Together

Infrastructure asset	Due Date
Shared editorial/events calendar	June
Identify communications channels (newsletters and governance meetings)	June
ATP Branding and Style Guide	July
Email list management process	July
ATP campaign theme and brand	August
System-wide communications advisory group	August
Stakeholder Engagement System	Sep
Email newsletter/marketing automation software	Sep
Communications Writer	TBD

# Questions





A man with a beard, wearing a plaid shirt, stands in the foreground on the right, speaking into a microphone. He is positioned behind a table with a laptop that has several stickers on its lid, including a bulldog and the text '1871'. The background shows a large, modern lecture hall with many people seated at long tables, listening. The room has large windows and a balcony with a glass railing. A banner with the word 'FORWARD' and the phrase 'ALWAYS FORWARD OR NOT AT ALL' is visible on the balcony. The overall image has a blue tint.

# Questions or Feedback?

# Ambassador Action Items

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- ✓ Share slide content with unit
- ✓ Reflect on micro-learning and put concepts into practice
- ✓ Reflect on Ambassador role in ATP Communications and Marketing Strategy
- ✓ Submit feedback via Ambassador Feedback Portal, as applicable

An aerial photograph of a city, likely New York City, is shown with a semi-transparent red overlay. A large, dark red arrow points from the bottom left towards the top right, passing behind the text. The city features a mix of high-rise buildings and lower structures, with a body of water visible in the distance.

# THANK YOU

**See you on August 19!**